

How can we help?

WINNING WITH AIG



Cyber

Underwriting Sweet Spots



CyberEdge®

Our core Cyber product:

- Modules covering 1st party costs, extortion, network interruption and cyber liability
- Event management services (first response, legal, IT, data restoration, public relations, notification costs etc.)

Other extensions available:

- System failure for IT outsourcing service providers
- Crime
- Theft



Preferred Clients

Very broad underwriting appetite for cyber risks across profession, occupation, client segment and geographies

- ✓ Nearly all industry sectors (exceptions below)
- ✓ Businesses of all sizes from SMEs to large multinationals



CAUTION

- Credit rating agencies
- Crypto Currencies/Brokers
- Social Media platforms
- DNA Testing/Advising

AIG Cyber Differentiators



Cyber Expertise

- One of the largest cyber insurance teams in the German speaking market.
- Deep experience underwriting cyber risks and handling cyber claims.
- Enables us to deliver high quality advice and support to brokers.



Global Capabilities

- We can issue cyber insurance policies in over 60 countries around the world.
- Strong support for brokers' multinational and international clients.
- Successful track record tailoring cyber cover for their specialist requirements.



Claims First: Response

- Tried and tested "First Response" immediate IT, forensic and legal help after a breach.
- 1-hour response to help mitigate clients' losses as early as possible.
- No policy retention for "First Response".



Claims First: Prevention

- A range of complimentary services where annual premiums are EUR 5,000 or more.
- Includes vulnerability scanning, malicious IP blocking, cyber prevention training and phishing training campaigns.
- Helps prevent a cyber loss from happening in the first place.



Smart Cyber Application

- Smart cyber proposal form adapts to clients' sector, size, and cyber exposures.
- Generates immediate summary report of the client's cyber maturity.
- More detail post-bind including cyber risk scores, scenario likelihoods and priorities.

Our Cyber Leaders Austria | Germany | Switzerland

Torben Schwierke

Team Leader
Cyber Underwriting DACH
T +49 69 97113472
torben.schwierke@aig.com

Tobias Casper

Cyber Risk Engineer
Germany | Austria
T +49 89 273701529
tobias.casper@aig.com

Daniel Ruegg

Practice Leader Cyber
Switzerland
T +41 43 3333786
daniel.ruegg@aig.com

Eva Tronberend

Senior Cyber Underwriter
Germany | Austria
T +49 89 273701519
eva.tronberend@aig.com

aig.de | aig.co.at | aig.ch

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